March 2023



Our monthly news & updates

Visit our Website!

A Message from Chamber President, Kristin Ditlevsen

As we enter March, we are making considerable progress on our first quarter goals. As some of you know, 2022 was a year of continued transition for the Chamber in many ways. We had additional turnover in our CEO position, and the delay in filling that role led to a delay in getting our membership and events fully back on track after the Pandemic. Additionally, we had to step up and take over the reins for some key members of the Board of Directors that



reached their term limits. It really took something to step into January and create a plan for the year that would make a difference for us.

In January we formed six committees with the goal of bringing the talent of our Board Members, and our Chamber Members, to the planning table in the areas of Finance, Governance, Membership, Marketing and Events, Education, and Public Policy. As we move further into the year, those plans will be turned into actions and eventually into reality. I believe that the size of the "house" we get to build is a function of the strength and integrity of the foundation we set out. To that end, we have been busy focusing on budgeting, governance, and goal setting. We are taking a close look at our current resources and will be creating a vision of where we ultimately want to be in 3-5 years. My goal is to set out on a path to make sure we continue to be a relevant, sustainable, contribution to the business community.

COMMITTEE UPDATES

With our newly ratified board of directors in place, we are re-starting the search for a new CEO/Executive Director to lead us forward. We are assessing what talent is available, and at what cost. The other aspect we are looking at is where do we really want to go. Our current budget constraints would leave us in apposition where finding the right candidate may be like finding a Unicorn. The good news is, now we know where we need

to be in terms of revenue from Membership and Events to support the kind of hiring decisions we want to make. The goal is to have that position filled by the beginning of the third quarter.

Our Finance Committee met with our CPA to assess our current financial reporting and determine how best to guide the chamber forward. It's important to know where we are at, and how we are doing. The committee also prepared a budget that was approved by the Board of Directors in February. The budget is the springboard for many of the actions and decisions we will make in 2023 and beyond.

Our Governance Committee has been hard at work reviewing and drafting the governing policies and procedures we need to ensure everyone serving the Chamber has a road map to follow. We expect this to be presented to and approved by the Board before the start of the third guarter.

Our Marketing and Events Committee is hard at work planning the Chamber Awards Dinner which is happening March 23rd. Right on the heels of that is our Annual Scholarship Foundation Luncheon in April. In addition to those two major events, we have been planning and holding Mixers. I want to give a special thank you to the Shihadeh family and Amoura Restaurant for hosting our New Board Member and Officer Reception on February 16th. We had a great turnout and enjoyed getting to meet one another. The food and drink were exceptional as always.

We are getting started on our membership outreach and new membership acquisition efforts. There is so much more to come this year. Stay safe and stay tuned!

Annual Recognition and Business Awards

March 23, 2023 at SSF Conference Center

The Annual Recognition and Business Awards Dinner is an event that cannot be missed! Awards will be given to businesses, organizations, and people in the categories of:

Business of the Year, Minority/Women Owned Business, Pivot Pro/Innovation, Legacy/Family Owned Business, Excellence in Small Business, Special Recognition, Chamber Board Director of the Year, Mayor's Award, Dick Noftsger Lifetime Achievement Award.

Congratulations to the following businesses, companies, & individuals: Pro Color Collision, R&A Janitorial Services, See's Candies, Genentech, Sharon Ranals, San Francisco Wine School, Economic Advancement Center, Jim McGuire, 47 Hills Brewing Company, Department of Public Works, South San Francisco Conference Center, Bitters & Bottles, Flowers by Sonia

Special Event Sponsorships are available. Contact <u>info@ssfchamber.com</u> if you are interested in a sponsorship, or phone 650-588-1911.

We are honored to have Congresswoman Jackie Speier (ret) as our emcee.

CLICK HERE FOR REGISTRATION/INVITATION

South San Francisco Chamber of Commerce 2023 Annual Recognition & Business Awards Dinner Chairman Circle Sponsors:

Genentech ~ South San Francisco Scavenger Co. ~ Kaiser Permanente Tri Counties Bank ~ Kilroy Realty Corporation ~ California Water Service Beacon Business Bank~ Chajinel Home Care Services ~ Liberty Bank

Special Event Sponsors

Gold Sponsorship \$3,000: Full table of 10 reserved seats, prominent placement and logo inclusion on marketing materials, social media, newsletter, event program, stage recognition, and prime seating.

Silver Sponsorship \$2,500: 6 tickets to event, prominent placement and logo inclusion on marketing materials, social media, newsletter, event program, stage recognition and prime seating.

media, newsletter, event program, stage recognition and prime seating.

Bronze Sponsorship \$1,500: 4 tickets to event, prominent placement and logo inclusion on marketing materials, social media, newsletter, event program, stage recognition, and prime seating.

Company Name:	Sponsorship Level:	
Contact Person	Phone	Email

Thursday, March 23, 2023

Reception: 6:00 p.m. Dinner: 7:00 p.m.
South San Francisco Conference Center, 255 South Airport Blvd., SSF
MC of Ceremonies Congresswoman Jackie Speier (ret)
Outstanding Business Award Recipients

Business of the Year
Pro Color Collision

See's Candies

Pivot Pro/Innovation
47 Hills Brewing Company
San Francisco Wine School

Excellence in Small Business
Bitters & Bottles

Legacy/Family-Owned Business R&A Janitorial Services

Minority/Women Owned Business Flowers by Sonia Chamber Board Director of the Year
Jim McGuire

Special Recognition

Sharon Ranals ~~ Department of Public Works~~ Genentech ~~ South San Francisco Conference Center

Dick Noftsger Lifetime Achievement

Mayor's Award

Economic Advancement Center

Menu: Petite Filet and Chicken, or Vegetarian

ADVANCE RESERVATIONS & PAYMENT REQUIRED

Name/s
Company;
Reserve places @ \$110.00 per person (early bird price)
Phone
Reserve places @ \$120.00 per person after March 16, if seats available
Filet & Chicken Vegetarian
Check Enclosed Visa /MC/AMEX Exp.

RSVP: https://www.ssfchamber.com/events.aspx, or email: info@ssfchamber.com or call the Chamber at 650-588-1911

South San Francisco Chamber of Commerce - 213 Linden Avenue, SSF - phone: 650-588-1911 - web: www.ssfchamber.com

DEADLINE IS APPROACHING!

The South San Francisco Chamber of Commerce Education Foundation is pleased to announce its sponsorship of college scholarships to assist students to continue their academic pursuits.

Student applicants must be residents of South San Francisco.

Applications must be received by March 9, 2023 at 4pm.

Click here for application, essay questions, and more information.



South San Francisco Chamber of Commerce 2023 "Higher Education Scholarship" Luncheon

Basque Cultural Center 599 Railroad Avenue South San Francisco Thursday, April 20, 2023 11:30 am ~ 1:30 p.m.

All are welcome to our luncheon honoring the outstanding achievements of our graduating seniors. The Education Scholarship Committee selected those being awarded scholarships, and we are very proud of their accomplishments and efforts.

\$40.00 Per Person in Advance			
Name(s):	Registration Form		
Organization:			
Address:			
Phone:	FAX:		
Check (Enclosed) AMEX/	Visa/MC	Exp.	

Please Reserve by April 10, 2023

Please RSVP on website: www.ssfchamber.com or Mail Reservation to the South San Francisco Chamber of Commerce 213 Linden Ave. SSF (650) 588-1911

Email: info@ssfchamber.com



WHAT DO OUR STUDENTS NEED TO THRIVE AFTER GRADUATION?

JOIN A BILINGUAL COMMUNITY CONVERSATION

Virtual - via zoom Wed. March 1, 6-8pm In Person - at SSF HS
Sat. March 4, 10am-noon

Childcare, transportation & lunch on March 4 if you register!

REGISTER TODAY:



AND/OR GIVE FEEDBACK ONLINE:



Learn more: bit.ly/VisionStratPlanSSF

Questions? annroy@ssfusd.org

South San Francisco continues to take action on climate change while saving money!





\$11.7M in savings

for South San Francisco customers since 2016

98% reduction

in greenhouse gas emissions from electricity compared to 2016

UNDER NEW OWNERSHIP



About Us:

Over three decades of service. Peninsula Battery is one of the longest standing operated businesses in the Bay Area. We have been supplying local businesses and our community proudly with good quality batteries at competitive prices. We are locally own and operated. Doing business with Peninsula Battery is standing with Small Business Owners everywhere. We are here for you when you need us to help you get started.

What we do:

As battery specialist, we carry a large inventory of quality batteries including but not limited to: auto/car/truck batteries, motorcycle batteries, golf cart batteries, wheelchair batteries, alarm & security batteries, UPS batteries, marine start & deep cycle batteries, emergency light, ATV, watercraft, etc.

Why Choose Us:

We will provide you with all your battery needs to help get you or your customer on your way. We offer an array of quality products to choose from. Plus, we deliver! We would be proud to offer you our services for your business needs.

SET UP AN ACCOUNT WITH US TODAY AND SAVE!!!

- Peninsula Battery, Inc 1139 Airport Blvd S. San Francisco, Ca 94080
- © 650-583-6735
- peninsulabatteryinc@gmail.com
- https://peninsulabatteryinc.com



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Enter promo code WELCOME at checkout.

Your \$25 Costco Shop Card will be mailed once your delivery is complete."

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Check out Antigua's new dinner menu!

437A Grand Avenue South San Francisco

Come taste some delicious samples!
March 16
5:00pm-6:30pm

Click here for our website



Antigua



bell pepper, Served with brown rice,



Chipotle salsa, avocado, cilantro, onion, side of green salad.

HOME CHICKEN SALAD | \$16

Shredded chicken, purple cabbage, shredded carrots, green mix, apple, almonds, queso fresco, pickled red onions.

MEAT + 2 SIDES | \$24

- GRILLED SALMON • GRILLED CHICKEN

(Tigh and leg or breast)

- CHILLI GLAZED CARROTS
- ROASTED POTATOES
- CREAMY MUSHROOMS
- GRILLED ASPARAGUS
- BROWN RICE
- PURPLE COLESLAW

*Any extra sides \$7.00

DRINKS

Red Sangria \$8 White Sangria \$8 Mimosas \$8 Micheladas \$9 Draft Beer \$8 **IPA \$8**

RED WINES WHITE WINES

NON-ALCOHOLIC

Coke \$3.00 7UP \$3.00 Sparkling water \$4.00 Regular Coffee \$3.50 Tea \$3.00









APPETIZERS

FLAUTITAS (4 PCS) | \$11

Crispy corn tortilla filled with chicken, served with pico de gallo, shredded lettuce, queso fresco and sour cream.

CHEESY CORN DIP | \$12

Monterrey cheese, roasted corn with homemade plantain chips on the side.

WINGS (8PCS) | \$12

Mini carrots, celery on the side.

*Flavors:

- BBQ
- Buffalo
- Mango Habanero

VEGGIE EMPANADAS (3 PCS) | \$13

Spinach, portobello mushrooms, onions, mozzarella cheese and spices served with chipotle homestyle sauce.

TROPICAL CEVICHE| \$18

Shrimp, fish, onions, tomato, jalapeño, dragon fruit and cilantro, served with homemade plantain chips.

SLIDERS | \$12

2 mini sliders with French fries.



Pickled onions and horseradish sauce on the side.

GUACAMOLE & CHIPS | \$10 GARLIC FRENCH FRIES| \$6 REGULAR FRENCH FRIES| \$5

SALADS

🏸 KALE QUINOA SALAD| \$10

MARINATED BEET SALAD | \$10

Goat cheese, roasted quinoa, mix spring lettuce.







Meet the Team from the Renaissance Entrepreneurship Center's South San Francisco office

Amanda Anthony (pictured) is the program manager for the Renaissance Entrepreneurship Center's South San Francisco office. With a background in education policy, adult education, and small business ownership, she came to South San Francisco in 2021 to launch Renaissance services at the Economic Advancement Center. She has added two amazing colleagues, Carlos Reyes and Alexia Huerta (pictured). Carlos serves as the client success coordinator, and Alexia creates all of the beautiful design work, as well as supports the programs administratively.







TELL YOUR STORY

MEET OTHER BUSINESS OWNERS

Join us for a meet-andlearn networking event! Get to know fellow entrepreneurs and we'll give tips about how to tell your business story in a compelling way.

March 16, 6:30-8pm **Economic Advancement Center** 366 Grand Ave, South San Francisco, CA 94080







SSF LIBRARY WORKSHOPS

840 W Orange Ave, South San Francisco, CA 94080

23 FEB

How to Create Newsletters Using Canva

Sending newsletters is a great way to reach your clients! Learn how to create engaging content and design using the free design tool, Canva!



SCAN TO

ONLINE 12-1F

IN-PERSON 6 - 7P

2 MAR

How to Animate Posts & Create Short Videos in Canva

You can also create animations and short videos for social media, websites, and much more by using Canva!



SCAN TO REGISTER

9 MAR

How to Design Business Cards Using Canva

Business cards are the first impression you give of your business! Learn how you can introduce your business to your clients using Canva!

16 MAR

How to Design Food Menus in Canva

A restaurant's menu gives the customer a great idea of the business's personality. Canva is a great free design tool that will allow you to make those connections and impressions to your customers!

ONLINE 12 - 1P

CONTACT

brc@rencenter.org

(650) 829 4635

REGISTER



IN-PERSON 6 - 7P

RENAISSANCE ENTREPRENEURSHIP CENTER

SanMateo

June 3-11, 2023





6/3 - 6/4 11AM - 10PM 6/10 - 6/11 11AM - 10PM

\$500 PER WEEKEND

Scholarships are available for current Renaissance clients

REQUIREMENTS

✓ Must be a retail (non-food) vendor ✓ Provide a copy of your California Seller's Permit ✓ Must have general liability insurance (\$1M) or be willing to purchase it

CONTACT

(650) 829.4652 brc@rencenter.org





GET CERTIFIED AS A GREEN BUSINESS

- Save Money
- Improve Employee Wellness & Productivity
- Get Recognition
- Have a Marketing Edge
- Help the Environment!





SCAN TO GET CERTIFIED Need Assistance? Contact Renaissance brc@rencenter.org (650) 829.4652



Do you own a business and want to work with government agencies ongoing?

Is your business 51% or more owned by minorities or women?

To fill out our survey and find out if you qualify to be a CERTIFIED woman or minority owned BUSINESS, scan the code!



Need Help? Contact



DECERTED ORGANIZED ORGANIZ

REGISTER RENCENTER.ORG BRC@RENCENTER.ORG 650-829-4660

ECOMMERCE

Whether it's Shopify or another platform, it's time to be online with your business. What platform to choose? How do you make it appealing to your customer? Learn about this and much more!

MARCH 14 | 6 - 8 PM Online via Zoom

INSTRUCTOR ANA BOA-VENTURA REGISTER AT RENCENTER.ORG







Friendly reminder to Chamber Members:

Have you changed your contact information, email address, or phone numbers?

Please provide the SSF Chamber of Commerce with your information to keep our website up to date.

You can email any changes to info@ssfchamber.com





You can RSVP and pay for our events by going to the calendar section and clicking on the event you want to attend.

Registration is for SSF Chamber members.

Not a Chamber member yet? Contact the Chamber at info@ssfchamber.com or visit www.ssfchamber.com

Follow us on <u>Facebook</u> for the latest Chamber news.

SSF Chamber Calendar of Events

How to Animate Posts & Create Short Videos in Canva (in person) Renaissance Entrepreneurship Center & SSF Library Workshops

March 2, 2023 6:00pm – 7:00pm Register rencenter.org, or contact brc@rencenter.org

How to Design Business Cards Using Canva (on line)
Renaissance Entrepreneurship Center & SSF
Library Workshops

March 9, 2023 12:00pm – 1:00pm Register rencenter.org, or contact <u>brc@rencenter.org</u>

How to Design Food Menus in Canva (in person)
Renaissance Entrepreneurship Center & SSF Library Workshops

March 16, 2023 6:00pm – 7:00pm Register rencenter.org, or contact brc@rencenter.org

SSF Chamber of Commerce Annual Recognition & Business Awards Thursday, March 23, 2023

Reception at 6:00pm, Dinner at 7:00pm 255 S. Airport Blvd, SSF www.ssfchamber.com/2023-business-awards.htm

SSF Chamber of Commerce Scholarship Luncheon

Thursday, April 20, 2023 11:30am-1:30pm Basque Cultural Center 599 Railroad Ave., SSF info@ssfchamber.com or 650-588-1911

SSF Chamber and Costco Business Center Miyer

Thursday, April 27, 2023 9:00am - 10:30am Costco Business Center 900 Dubuque Avenue, SSF Join us for light refreshments and a tour of the facility with an offer of a \$25.00 shop card for a 15- minute tour RSVP: info@chamber.com

The 35th Annual Taste of SSF

Friday, November 3, 2023 12:00pm - 2:00pm South San Francisco Conference Center 255 S. Airport Blvd, SSF RSVP: info@ssfchamber.com

South San Francisco Chamber Member Benefit

Did you know as one of the many benefits of being our member that you can submit your events for Chamber approval through our monthly newsletter, or social media outlets? Once approved, it will be listed on our event calendar!



A.D.A.S. Clinica

Murhaf Salameh 136 S. Linden, Unit H South San Francisco, CA 94080 (408)707-8811 info@adasclinica.com

https://www.adasclinica.com/

Ada's Clinica is the first station in the City of South San Francisco to Calibrate Pre-Advanced Driver Assistance System. We make

sure cars components meet the factory specs after collision or repairs.

Affinage

Dina Bshara (916)504-1984 hello@affinageboards.com/ https://www.affinageboards.com/

ABOUT THE SHOP:

We are a small, woman-owned business and we believe that food has the power to bring us all together, no matter the circumstance. We create artisanal cheese and charcuterie boxes, platters and tables that make entertaining effortless and gift-giving simple.

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<u>aliciadevorarealtor@gmail.com</u>
<u>https://luxeplaces.com/alicia-devora/</u>
REALTOR BUSINESS FOR LUXEPLACES
INTERNATIONAL REALTY

Autobody Outlet

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Keith's Chicken N Waffles

Keith Richardson 665 El Camino Real South San Francisco, CA 94080 (650)392-0719 keithschickennwaffles@gmail.com



Your support is truly appreciated!

Always Best Care (January 2014) Antigua Coffee Shop (October 2014)

Comfort Inn & Suite SFO Airport North (February

2013)

Essex Property Trust Inc. (March 2022)
G. Banderas/Farmers Agency (April 2000)
Golden Hill Monument (January 2015)
Grand Hyatt at SFO (March 2020)
Horizon Therapeutics (November 2019)

IAFF Local 507 (March 1999)

Pass Janitorial Service (March 2001)

Poletti Realty (March 1956)

San Bruno Mountain Watch (January 2020)

San Francisco State University-Lam Family College of

Business (January 2018)

Simpson Garrity Innes & Jacuzzi (January 2002)

South City Lumber & Supply (March 1946) The Police Credit Union (November 2020)

Unitek College (October 2020) Vincent Jones (January 2015)

Legislative Watch List

We take care of politics so you can take care of your business



New Bereavement Leave for Private,
Public Employers

CalChamber Alert



Factors to Consider When Deciding Whether to Pay for "Try-Out" Time

CalChamber Alert

Chairman Circle Members

Chairman's Circle members receive benefits above and beyond typical membership, with the highest visibility at Chamber events and in publications

Chairman Circle - GOLD MEMBER



Chairman Circle - SILVER MEMBERS









Chairman Circle - BRONZE MEMBERS











2023 Board Officers

President Kristin Ditlevsen Beacon Business Bank

Vice President Olga Garcia CG Moving Company

Board of Directors

Bill Benavides BLT Construction

Matthew Butler Tri Counties Bank

Chamber Personnel

Linda Parenti Interim CEO

Arlene Dozier Administrative Assistant Treasurer Kevin Williams California Water Service

EX Officio Interim City Manager Sharon Ranals David Huddleston BWP Grosvenor Hotel

Daniela Jonguitud Chajinel Home Care Services

Keri Kirby Sitike Counseling Center

Reggie Kumar AC Hotel by Marriott SFO

> Darius Lahtinen Genentech

Sailesh Mehra SM8

Natalia Morales Kilroy Realty Corporation

Christina Ng Grand Palace Restaurant

> Shetal Patel Hampton Inn SFO

Pravin Punjiya Fairfield Inn by Marriott SFO

> Kevin Worth Kaiser Permanente